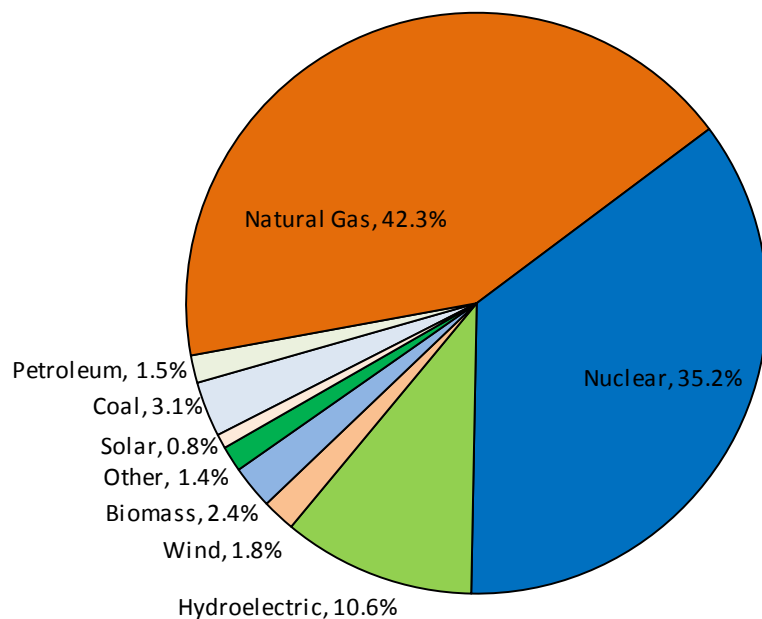




Economic Data

Supply Chain Members	1,194+
Direct Revenue & Investment (M)	\$496.8
Direct Jobs	1,806
Direct Labor Income (M)	\$279.3
Indirect Revenue & Investment (M)	\$ 504.6
Indirect Jobs	2,192
Indirect Labor Income (\$M)	\$192
Induced Revenue & Investment (\$M)	\$419.1
Induced Jobs	2,560
Induced Labor Income (\$M)	\$148.3
Total Revenue (\$M)	\$1,420.5
Total Jobs	6,558
Total Labor Income (\$M)	\$619.6

2014 Electric Power Generation by Primary Energy Source



*EIA 2014 Electric Generation Data

Assessment Summary

Potential Stationary Fuel Cell Sites	#
Education	2,190
Food Sales/Services	7,172
Inpatient Healthcare	422
Lodging	1,037
Correctional Facilities	321
Energy Intensive Industries	769
Government Operated Buildings	90
Wastewater Treatment Plants/Landfills	32
Airports/Ports (Airports w/ AASF)	69 (20)
Military	14
Total	12,116

Potential Hydrogen Refueling Sites	#
Current Gasoline Stations	12,323
Alternative Fueling Stations	374
Fleet Owners	274
Existing/Planned Stations	3/4
Ports	19

Registered Fleet Vehicle Inventory	#
NEESC Registered Fleet Vehicles	273,568
Directly Operated Transit Buses	13,580
Total	287,148

Deployment Goals	#
Fuel Cell Electric Generation	1,323 to 1,753 MW

Deployment Goals	#
Hydrogen Refueling Stations	109 to 125
FCEV Passenger Vehicles/ Buses	12,125
	11,487/636

State Policies/Incentives

State Incentives for Fuel Cells	
• Performance-Based	• Industry Recruitment/Support
• State Grant Program	• RPS
• State Loan Program	• Net Metering
• Property /Sales Tax Incentive	• Microgrid Eligibility
• Utility Ownership/Investment	• CPACE Financing

State Incentives for Hydrogen Fuel
• Zero Emission Vehicle (ZEV) Program
• ZEV Purchase Target for State Government Fleets
• Purchase Incentives/"Point-of-Purchase" Rebates
• Public/Private Infrastructure Partnership
• Refueling Infrastructure Incentives