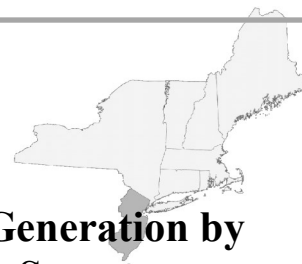


New Jersey

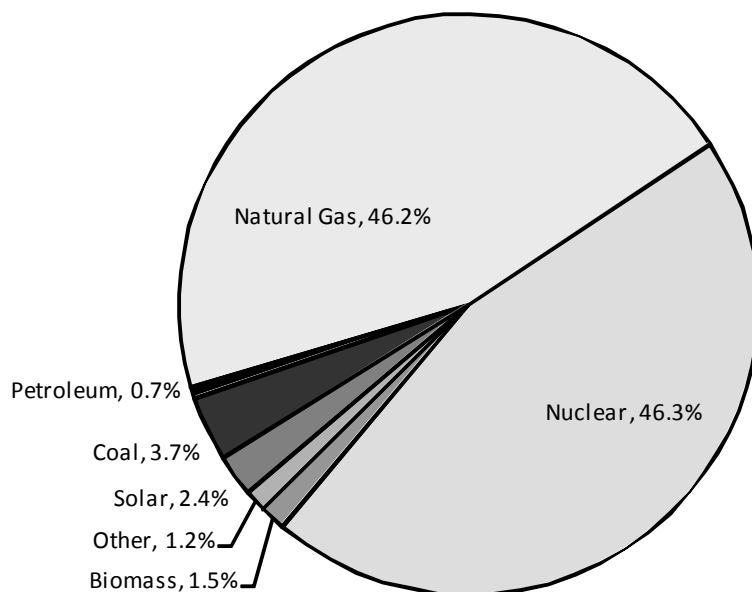
2016 Summary



Economic Data

Indirect Revenue & Investment (\$M)	\$35.2
Indirect Jobs	131
Indirect Labor Income (\$M)	\$12.8
Induced Revenue & Investment (\$M)	\$15.9
Induced Jobs	85
Induced Labor Income (\$M)	\$5.2
Total Revenue & Investment (\$M)	\$51.2
Total Jobs	216
Total Labor Income (\$M)	\$18

2014 Electric Power Generation by Primary Energy Source



*EIA 2014 Electric Generation Data

Assessment Summary

Potential Stationary Fuel Cell Sites	#
Education	563
Food Sales/Services	1,611
Inpatient Healthcare	81
Lodging	246
Public Order and Safety	35
Energy Intensive Industries	121
Government Operated Buildings	11
Wastewater Treatment Plants/Landfills	4
Airports/Ports (Airports w/ AASF)	9 (3)
Military	5
Total	2,686

Potential Hydrogen Refueling Sites	#
Current Gasoline Stations	2,339
Alternative Fueling Stations	35
Target Fleet Owners	135
Existing/Planned Stations	0/0
Ports	5

Registered Fleet Vehicle Inventory	
New Jersey Registered Fleet Vehicles	156,667
Directly Operated Transit Buses	3,688
Total	160,355

Deployment Goals	#
Fuel Cell Electric Generation	254 to 339 MW

Deployment Goals	#
Hydrogen Refueling Stations	55 to 60
FCEV Passenger Vehicles/ Buses	5,455/173

State Policies/Incentives

State Incentives for Fuel Cells	
• State Grant Program	• Public Benefits Fund *
• Property Incentive	• RPS *
• Net Metering *	• PACE Financing *

State Incentives for Hydrogen Fuel
• N/A

* Fuel cells using renewable fuels