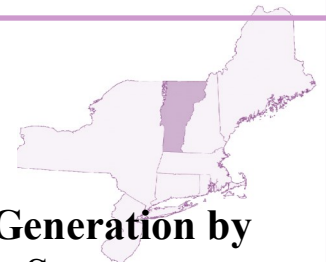


Vermont

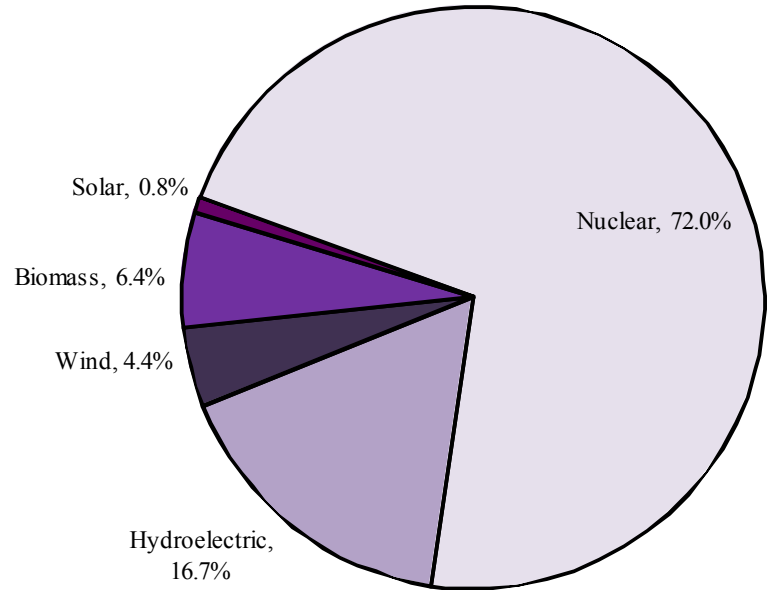
2016 Summary



Economic Data

Supply Chain Members	5+
Indirect Revenue & Investment (\$M)	\$3.5
Indirect Jobs	15
Indirect Labor Income (\$M)	\$1.1
Induced Revenue & Investment (\$M)	\$1.3
Induced Jobs	10
Induced Labor Income (\$M)	\$0.4
Total Revenue & Investment (\$M)	\$4.8
Total Jobs	25
Total Labor Income (\$M)	\$1.5

2014 Electric Power Generation by Primary Energy Source



*EIA 2014 Electric Generation Data

Assessment Summary

Potential Stationary Fuel Cell Sites	#
Education	21
Food Sales/Services	9
Inpatient Healthcare	2
Lodging	9
Public Order and Safety	2
Energy Intensive Industries	2
Government Operated Buildings	5
Wastewater Treatment Plants/Landfills	2
Airports/Ports (Airports w/ AASF)	1 (1)
Total	53

Potential Hydrogen Refueling Sites	#
Current Gasoline Stations	467
Alternative Fueling Stations	7
Target Fleet Owners	4
Existing/Planned Stations	0/0

Registered Fleet Vehicle Inventory	#
Vermont Registered Fleet Vehicles	1,694
Directly Operated Transit Buses	42
Total	1,736

Deployment Goals	#
Fuel Cell Electric Generation	15 to 20 MW

Deployment Goals	#
Hydrogen Refueling Stations	1 to 2
FCEV Passenger Vehicles/ Buses 80/2	82

State Policies/Incentives

State Incentives for Fuel Cells	
• Net Metering *	• Public Benefits Fund *
• State Grant Program *	• Property/Sales Tax Incentive *
• State Loan Program *	

State Incentives for Hydrogen Fuel	
• Zero Emission Vehicle (ZEV) Program	
• ZEV Purchase Target for State Government Fleets	

* Fuel cells using renewable fuels